

## THE ROAD LESS TRAVELED: SPECIAL PURPOSE PROPERTIES

### SEMINAR DESCRIPTION

Learn how to address special purpose property problems more effectively. Many appraisers accept these assignments without understanding the inherent difficulties that may be involved. They do not understand that approaches to value are usually limited in a special purpose property valuation. Take on these unique valuation assignments with confidence. Increase your business opportunities and get it right from the start! Through a series of case studies and mini-case studies, you will earn a hands-on approach to special purpose property assignments. You will work with a structured checklist to help ensure that analysis and valuation of a special purpose property is done completely and efficiently. **Do not forget to bring your calculator! HP-19BII, HP-17BII HP-12C, or equivalent calculator.**

### ABOUT THE INSTRUCTOR

Frank E. Harrison, MAI, is president of Harrison & Associates, Inc., a real estate appraisal and counseling firm in Woodstock, Illinois. He has more than 30 years of experience appraising all types of properties throughout the Midwest. He holds the CRE designation in the Counselors of Real Estate, both the MAI and SRA designations in the Appraisal Institute, and has been involved

extensively in all levels of the Appraisal Institute since 1978.

He instructs pre-designation courses for the Appraisal Institute at both the national and local levels. He has written courses, books, seminars, and has been a speaker at appraisal programs, including national conventions and meetings, regional conferences, and chapter programs for the Appraisal Institute.

In 1991, he was awarded the Percy & Betty Wagner Award for outstanding contribution to the advancement of appraisal education and knowledge; in 1995, he was awarded the George L. Schrnutz Memorial Award in recognition of an outstanding technical manuscript or publication on Real Estate Valuation, and his contributions to the appraisal profession.

### EDUCATION CREDIT INFORMATION

Seven (7) hours of continuing education credits have been granted for license and appraisal certification renewal in Iowa and Illinois, plus seven (7) hours of continuing education credits with the Appraisal Institute. Seven (7) hours of continuing education credit has been approved for realtors in Iowa and assessors in Iowa.

Call, fax, or email the *Iowa Chapter* of the Appraisal Institute office, if you have any questions.

(Phone/Fax  
(Email

641-439-2349)  
iachap@netins.net)

### SCHEDULE

Registration	8:00 A.M. to 8:30 A.M.
Seminar	8:30 A.M. to 4:30 P.M.
Lunch (included)	12 Noon to 1:00 P.M.

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## THE ROAD LESS TRAVELED; SPECIAL PURPOSE PROPERTIES

March 30, 2006 – Davenport, IA  
March 31, 2006 – Des Moines, IA

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### UPCOMING EVENTS

#### NATIONAL USPAP UPDATE 7 HOURS

Sioux City, IA – May 1, 2006  
Des Moines, IA – May 3, 2006  
Davenport, IA - May 5, 2006

#### WHAT CLIENTS WOULD LIKE THEIR APPRAISERS TO KNOW 7 HOURS

Davenport, IA – June 8, 2006  
Des Moines, IA – June 9, 2006

#### MARKET ANALYSIS AND THE SITE TO DO BUSINESS 7 HOURS

Cedar Rapids, IA – September 15, 2006

#### NOVEMBERFEST IV Amana, IA – November 17, 2006



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