



2016 Education Offerings

Mar 31	USPAP Update	Des Moines	7 hrs	Alan Hummel
April 1	USPAP Update	Cedar Rapids	7 hrs	Alan Hummel
April 8	USPAP Update (Tentative)	Sioux City	7 hrs	Alan Hummel
April 21	R E Finance, Value & Inv. Performance	Cedar Rapids	7 hrs	Richard Borges II
April 22	R E Finance, Value & Inv. Performance	Des Moines	7 hrs	Richard Borges II
May 20	Drone Technology	Des Moines	4 hrs	Lamar Ellis
	Contract or Effective Rent		4 hrs	Tom Hemilton/Binner
Sept 16	Long-Term Care	Cedar Rapids	7 hrs	Jim Tellatin
Oct 13	Depreciated Cost-Residential	Des Moines	7 hrs	Dennis Loll
Oct 14	Depreciated Cost-Residential	Cedar Rapids	7 hrs	Dennis Loll
Nov 11	Novemberfest	Cedar Rapids	4 hrs	Local Speakers

See the attachment for a detailed description of each program.

The mission of the Iowa Chapter is to offer education programs to meet the needs of real estate appraisers. These quality programs meet the Appraisal Institute's and the state's continuing education requirements. The programs provide a wealth of knowledge for both the residential and commercial appraisers.

For more information on the Iowa Chapter go to: <http://www.aiofiowa.org/>

Iowa Chapter of the Appraisal Institute 2016 Education Schedule

March 31, 2016 USPAP Des Moines 7 hrs Alan Hummel, SRA

National Uniform Standards of Professional Appraisal Practice (USPAP) Update Course, 7-Hour This one-day update course, copyrighted by The Appraisal Foundation, focuses on recent changes to USPAP requirements for ethical behavior and competent performance by appraisers. The course, which clarifies several commonly misunderstood aspects of USPAP, will aid appraisers in all areas of appraisal practice seeking updated competency in USPAP, including those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers.

April 1, 2016 USPAP Cedar Rapids 7 hrs Alan Hummel, SRA

National Uniform Standards of Professional Appraisal Practice (USPAP) Update Course, 7-Hour This one-day update course, copyrighted by The Appraisal Foundation, focuses on recent changes to USPAP requirements for ethical behavior and competent performance by appraisers. The course, which clarifies several commonly misunderstood aspects of USPAP, will aid appraisers in all areas of appraisal practice seeking updated competency in USPAP, including those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers.

April 8, 2016 USPAP Sioux City 7 hrs Alan Hummel, SRA

National Uniform Standards of Professional Appraisal Practice (USPAP) Update Course, 7-Hour This one-day update course, copyrighted by The Appraisal Foundation, focuses on recent changes to USPAP requirements for ethical behavior and competent performance by appraisers. The course, which clarifies several commonly misunderstood aspects of USPAP, will aid appraisers in all areas of appraisal practice seeking updated competency in USPAP, including those subject to state licensing or certification and continuing education requirements imposed by professional organizations, client groups, or employers.

April 21 R E Finance, Value & Inv. Performance Cedar Rapids 7 hrs Richard Borges II, SRA, MAI

Enhance your valuation analysis and broaden your consulting portfolio by understanding the complexities of calculating effective rent. You will gain a thorough understanding of effective rent and its importance in lease negotiations and valuation work by working through real-world case study situations featuring common circumstances involving effective rent. Enhance your analysis by evaluating the way effective rent impacts property value. Recognize how the integration of the effective rent measurement is used by market participants (landlords and tenants) for leases involving landlord concessions and non-market based provisions in all three approaches to value. At the end of the seminar, you will have a take-away model to use immediately when incorporating effective rent into your valuation or consulting work.

April 22 R E Finance, Value & Inv. Performance Des Moines 7 hrs Richard Borges II, SRA, MAI

Enhance your valuation analysis and broaden your consulting portfolio by understanding the complexities of calculating effective rent. You will gain a thorough understanding of effective rent and its importance in lease negotiations and valuation work by working through real-world case study situations featuring common circumstances involving effective rent. Enhance your analysis by evaluating the way effective rent impacts property value. Recognize how the integration of the effective rent measurement is used by market participants (landlords and tenants) for leases involving landlord concessions and non-market based provisions in all three approaches to value. At the end of the seminar, you will have a take-away model to use immediately when incorporating effective rent into your valuation or consulting work.

May 20, 2016 Drone Technology Des Moines 4 hrs Lamar Ellis

This seminar should be of interest to everyone. The seminar presentation will enlighten appraisers in advance knowledge in future use of drones in the appraisal industry. Attendees will learn about the evolution of Drone Technology and learn the pros and cons of drones. A drone will give appraisers opportunities viewing and photographing real estate properties. Attendees will be shown the steps operating a drone. The instructor will reveal several photographic examples and illustrate how photos enable appraisers for litigation, surveying, development of properties and other features.

The instructor is an experts on Drone and his services are in great demand by most chapters. The Iowa Chapter is fortunate to have him to present the seminar. This is a seminar you will receive information broadening your knowledge on a Drone.

May 20, 2016 Contract or Effective Rent Des Moines 4 hrs Tom Hamilton/Binner

Enhance your valuation analysis and broaden your consulting portfolio by understanding the complexities of calculating effective rent. You will gain a thorough understanding of effective rent and its importance in lease negotiations and valuation work by working through real-world case study situations featuring common circumstances involving effective rent. Enhance your analysis by evaluating the way effective rent impacts property value. Recognize how the integration of the effective rent measurement is used by market participants (landlords and tenants) for leases involving landlord concessions and non-market based provisions in all three approaches to value. At the end of the seminar, you will have a take-away model to use immediately when incorporating effective rent into your valuation or consulting work.

September 16, 2016 Long Term Care Cedar Rapids 7 hrs Jim Tellatin

Seminar will give appraisers an opportunity to fully comprehend the types of long-term health facilities and the demands and challenges involved in appraising on term care facilities. Instructor will discuss the state of the industry and explain how it relates to specific appraisal assignments. Attendees will be given information on market analysis of care facilities, medicaid reimbursements and rate structure. The three approaches to value with complete analysis of each approach will be defined in the seminar. Plus the instructor will discuss the Uniform System of the accounts for the lodging industry.

Instructor has devoted over 30 years being an expert on senior housing and health care facilities. He has appraised over 7500 care facilities and considered as one of the most knowledgeable appraisers in the field. Besides appraising care facilities, he has consulted numerous groups relative to the development of senior housing and care facilities, and is a principal in a transitional rehabilitation care facility property development group.

October 13, 2016 Depreciated Cost-Residential Des Moines 7 hrs Dennis Loll, SRA

Note: Seminar information on content of material will be added later.

October 14, 2016 Depreciated Cost-Residential Cedar Rapids 7 hrs Dennis Loll, SRA

Note: Seminar Information on content of material will be added later.

November 11, 2016 Novemberfest/Annual Meeting Cedar Rapids 4 hrs Multi Speakers

Agenda The program will contain information on the local and national economy. Plus, a third speaker will be added and information on his topic will be summarized at a later date. After the education presentation, there will be a social hour that provides an opportunity to network with appraisers from across the state. A luncheon will be provided by the Iowa Chapter.



[Online Education](#): Learn at your own pace anytime, anywhere. Top-notch Appraisal Institute courses and seminars come straight to your desktop with online education! Learn from any computer anywhere, whenever you have time. It's easy, convenient and a great way to get the education you want. [Check out the current course listing now.](#)